

Delivering IT Services with Quick Value, Clear Vision and High Velocity

Industry / Customer Highlights

- Industry: Chemicals
- Products and services: Oleochemical Products
- Type of Customer: Mid-Size Enterprise

Challenges and Opportunities

- Establish an independent company, business processes, and systems
- Ensure deployment of best practice processes for the chemical industry
- Increase productivity and efficiency

Business Objectives for implementation

- Implement a complete enterprise resource planning (ERP) system in 9 months
- Automate business processes according to industry best practices
- Integrate with other SAP[®] and 3rd-party solutions
- Outsource noncore functions as well as hardware and software maintenance

Implementation Highlights

- Leveraged 75% of SAP prebuilt processes
- Cost-efficiently completed implementation on time
- Successfully outsourced business functions as well as hardware and software maintenance

Why SAP?

SAP—in its present form, running in the veins of small, mid to large companies is gaining more momentum due to its capability to fulfil niche requirements with the power of Cloud. The spectrum of SAP products is not only allowing companies to manage and optimize businesses but is also proving to be an integral part of their information systems architecture.

SAP is:

- Mature package of industry-standard best practices for the chemical industry
- Comprehensive solution appropriate to requirements and size of company
- Strong integration capabilities
- Prior experience with SAP interfaces and process automation

Benefits

- On-time and within-budget implementation
- Simplified inventory control and reporting compared to former SAP solution
- More data transparency for greater insight into inventory movement
- IT focus on business processes and operational efficiency

About the Customer/Implementation

To establish itself as an independent company, The Client team needed to develop an IT organization, implement a new ERP solution, and automate multiple complex business processes. Up until that time, employees had used the SAP applications and processes of its parent company, which maintained a substantial IT operation and centralized many of its functions. "The goal was a single, cost efficient system that could serve our global operations. We wanted a lean, standardized solution that could be quickly implemented and let us concentrate on our business processes rather than IT support," says the chief. The company determined that SAP Business All-in-One for Chemicals, based on SAP Best Practices for Chemicals, would best meet its extensive requirements while facilitating a rapid, cost-efficient deployment. Built on the SAP ERP application, the solution provides preconfigured software that supports industry-standard business processes in the chemical industry. Especially well-suited for midsize and smaller chemical companies, these preconfigured business processes eliminated the need for a costly and time-consuming blueprint and helped the client team to meet its target date. "Because SAP Best Practices for Chemicals provides 75% of the functionality we need, we knew it would shorten our implementation time and lower our costs," explains the client team.

About V3iT

V3iT Consulting, Inc. provides FIXED COST SERVICES with Guaranteed SLA for SAP BW and Business Suite for HANA Migrations, SAP Simple Finance enablement, SAP cloud deployment for non-prod systems, SAP FIORI / Personas deployments and support, SAP Migrations to cloud and hybrid (cloud/on-prem) deployments, SAP HANA / BOBJ/ Predictive Analytics deployments and support, SAP AMS Support, SAP Implementations, and IOE Deployments.

Market Differentiators: V3iT is the only SAP partner providing FIXED COST implementation, migrations, and support services to SAP customers and has been instrumental in successfully demonstrating this for the past 15 years.

Competitive Positioning: With our 100 SAP certified Consultants and being an education partner in India and services partner in USA, our onshore-offshore presence along with alliances with data centers makes us perfectly aligned to becoming a one-stop solution provider for all customer needs in the small and medium size customers. **V3iT is SAP VAR for ERP (BAIO), HANA and Analytics.** We are also on GSA schedule-70 and serve various Federal agencies and Federal government.



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